Aspect Labs

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April 20, 2011

Letter in Support of Health Care Brokers.

Dear Assemblyman or Assemblywoman,

I would like to express my support for Sylvia Oliverez, our company's health insurance broker. She did a tremendous job finding the right health, dental and vision insurance plans that provide great coverage for our employees at the reasonable cost.

My company, Aspect Labs, is a small business located in Santa Clara, CA. When we decided to purchase health insurance for our employees I was assigned the task of finding an affordable yet comprehensive plan that would fit our needs. I quickly realized that I would spend many weeks researching and comparing the plans, and that many coverage terms are incomprehensible to a lay person. I also tried to familiarize myself with the provisions of the Affordable Care Act but became even more confused.

Then I came across an article about Sylvia Oliverez who offered free consultation for small businesses interested in purchasing health insurance. Sylvia explained the effect of the new legislation on small businesses and worked closely with me to identify our needs, recommended the best plans for us and helped to expedite the application process.

I would not have been able to do all this work without Sylvia's expertise and insights. We received all these services without having to compensate Sylvia for her time and efforts. Her only well-deserved compensation came from the insurance company's commissions. I strongly feel that the Health Care Brokers, like Sylvia, are an invaluable resource for small businesses that are unable to dedicate people and a great deal of time to researching and applying for the health insurance.

Sincerely,

Diana Polulyakh

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